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JOINT VILLAGE BOARD/UTILITY COMMISSION

OFFICIAL NOTICE & AGENDA
Monday, July 20, 2026 – 4:00 pm
Marathon Municipal Center

1. CALL TO ORDER

VILLAGE ROLL CALL: K. HANDRICK JR., M. AHRENS, J. LAWRENCE, K. PAUL, B. PARLIER, A. CABRERA, K. SORENSON
UTILITY ROLL CALL: A. BERENS, B. BOHR, M. TELFORD, D. SEILER

2. PLEDGE OF ALLEGIANCE

3. RECOGNITION OF VISITORS

- a. Virtual Meeting Guidelines
 - i. This meeting will be recorded and available upon request
- b. Public Participation at Government Meetings

4. PSC WATER RATE STUDY PRESENTATION WITH EHLERS FINANCIAL

5. SCHEDULED MEETINGS

- a. Regular Utility Commission Meeting: Wednesday, July 29, 2026 – 4:00 pm
- b. Regular Village Board Meeting: Wednesday, August 5, 2026 – 6:00 pm
- c. Special Meetings as Needed

6. ADJOURNMENT



PUBLIC VIRTUAL ACCESS

Join Teams Meeting: <https://www.microsoft.com/en-us/microsoft-teams/join-a-meeting>
Meeting ID: 228 799 277 309 664
Passcode: ic7sA6FH

Kurt Handrick, Jr.
Village President

Andrew Berens.
Utility Commission Chair

Cassie Lang
Village Clerk / Deputy Treasurer



Village of Marathon City, WI

2026 Water Rate Study

Phase 2: PSC CRC Application & Updated LRCFA

July 20th, 2026 Joint Utility and Village Board Meeting

Why are we here?



Phase 1 presented May 27th, 2026: Conventional Rate Case necessary to address catch-up increase prior to additional Well related project costs being taken into consideration. Proceeding with a rate case now with ease the burden on residents as it will allow for more incremental increases.



May 27th, 2026: Phase 2 was approved and since then Ehlers completed PSC CRC Application with assistance from Village staff. Original increase estimated at 38.02%.



Tonight: Ehlers to present initial results of application and seek consensus to file application as presented, or with any discussed changes.

Water Rate Application Initial Results

Revenue Requirement						Est	Budget	Application
Component	Description	2021	2022	2023	2024	2025	2026	2026
Cash Basis								
1	O&M and PILOT	\$436,999	\$394,113	\$379,066	\$382,541	\$564,833	\$412,904	\$455,984
2	Debt	\$0	\$13,509	\$31,098	\$71,394	\$66,417	\$40,030	\$40,030
3 ¹	Cash Funded Capital	\$0	\$5,404	\$12,439	\$28,558	\$26,567	\$41,012	\$41,012
Less:								
	Other Revenue	\$1,564	\$1,694	\$1,114	\$1,977	\$1,995	\$1,850	\$7,472
	Interest Income	\$2,656	\$0	\$0	\$0	\$0	\$0	\$0
	Revenue Requirement (Costs less Other Income)	\$432,779	\$411,332	\$421,489	\$480,516	\$655,821	\$492,096	\$529,554
	User Rates Revenue	\$485,863	\$580,945	\$520,920	\$525,714	\$527,912	\$523,140	\$603,179
	Rate Adequacy	\$53,084	\$169,613	\$99,431	\$45,198	(\$127,909)	\$31,044	\$73,625
	Rate Adjustment Needed	0.00%	0.00%	0.00%	0.00%	24.23%	0.00%	0.00%
Utility Basis (PSC)								
1	O&M and PILOT	\$436,999	\$394,113	\$379,066	\$382,541	\$564,833	\$412,904	\$455,984
2	Depreciation	\$66,181	\$69,399	\$79,527	\$88,505	\$91,403	\$94,496	\$90,651
	NIRB	\$2,211,439	\$2,266,748	\$2,811,609	\$3,346,320	\$3,318,277	\$3,382,839	\$3,321,278
	Benchmark ROI %	4.90%	4.90%	6.50%	6.50%	6.20%	6.40%	6.40%
3	Calculated ROI	\$108,361	\$111,071	\$182,755	\$217,511	\$205,733	\$216,502	\$212,562
Less:								
	Other Revenue	\$1,564	\$1,694	\$1,114	\$1,977	\$1,995	\$1,850	\$7,472
	Revenue Requirement (Costs less Other Income)	\$609,977	\$572,889	\$640,234	\$686,580	\$859,974	\$722,052	\$751,725
	User Rates Revenue	\$485,863	\$580,945	\$520,920	\$525,714	\$527,912	\$523,140	\$595,707
	Rate Adequacy	(\$124,114)	\$8,056	(\$119,314)	(\$160,866)	(\$332,062)	(\$198,912)	(\$156,018)
	Rate Adjustment Needed	25.54%	0.00%	22.90%	30.60%	62.90%	38.02%	27.34%

Notes:

1) Application User Rate Revenue does not include other revenue and private fire protection.

2) ¹Includes recommended debt coverage at 1.4x annual debt payment

- Current Benchmark ROR is 6.4%
- Final projected rate increase is 27.34%

Water LRCFA w/ PSC Application

	Budget	Projected								
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Revenues										
Total Revenues from User Rates ¹	\$603,179	\$768,090	\$791,133	\$814,867	\$839,313	\$864,492	\$890,427	\$917,140	\$944,654	\$972,994
Percent Increase to User Rates	0.00%	27.34%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Cumulative Percent Rate Increase	0.00%	27.34%	31.16%	35.10%	39.15%	43.32%	47.62%	52.05%	56.61%	61.31%
Dollar Amount Increase to Revenues		\$164,912	\$23,043	\$23,734	\$24,446	\$25,179	\$25,935	\$26,713	\$27,514	\$28,340
Total Other Revenues	\$7,472	\$8,758	\$10,745	\$9,847	\$9,840	\$9,960	\$9,560	\$9,459	\$10,896	\$11,174
Total Revenues	\$610,651	\$776,849	\$801,878	\$824,714	\$849,153	\$874,452	\$899,987	\$926,599	\$955,550	\$984,168
Less: Expenses										
Operating and Maintenance ²	\$360,022	\$371,535	\$383,392	\$395,603	\$408,178	\$421,130	\$434,468	\$448,205	\$462,352	\$476,922
PILOT Payment	\$96,677	\$140,824	\$133,301	\$195,624	\$183,707	\$171,761	\$246,040	\$234,015	\$221,960	\$209,876
Net Before Debt Service and Capital Expenditures	\$153,952	\$264,489	\$285,185	\$233,487	\$257,268	\$281,562	\$219,479	\$244,380	\$271,238	\$297,371
Debt Service										
Existing Debt P&I	\$40,030	\$44,950	\$43,450	\$41,950	\$40,450	\$43,950	\$47,200	\$45,200	\$43,200	\$41,600
New (2026-2035) Debt Service P&I	\$0	\$41,894	\$170,678	\$170,652	\$170,627	\$170,600	\$170,573	\$170,545	\$170,516	\$170,487
Total Debt Service	\$40,030	\$86,844	\$214,128	\$212,602	\$211,077	\$214,550	\$217,773	\$215,745	\$213,716	\$212,087
Transfer In (Out)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Less: Capital Improvements	\$25,000	\$37,750	\$4,507,750	\$37,750	\$37,750	\$162,750	\$37,750	\$37,750	\$37,750	\$37,750
Debt Proceeds	\$0	\$0	\$4,242,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Annual Cash Flow	\$88,922	\$139,895	(\$194,693)	(\$16,865)	\$8,441	(\$95,738)	(\$36,044)	(\$9,115)	\$19,772	\$47,534
Restricted and Unrestricted Cash Balance:										
Balance at first of year	\$395,669	\$484,591	\$624,486	\$429,793	\$412,928	\$421,369	\$325,631	\$289,587	\$280,472	\$300,244
Net Annual Cash Flow Addition/(subtraction)	\$88,922	\$139,895	-\$194,693	-\$16,865	\$8,441	-\$95,738	-\$36,044	-\$9,115	\$19,772	\$47,534
Balance at end of year	\$484,591	\$624,486	\$429,793	\$412,928	\$421,369	\$325,631	\$289,587	\$280,472	\$300,244	\$347,778
"All-in" Debt Coverage	3.85	3.05	1.33	1.10	1.22	1.31	1.01	1.13	1.27	1.40
PSC Days Cash on Hand	382	442	233	215	216	142	113	103	113	140

Notes:

1) Assumes no changes in customer count or usage beyond Test Year.

2) Assumes 3.00% annual inflation beyond budget year.

Legend:

Simplified Rate Case (projected eligibility)

Conventional (Full) Rate Case

Water Impact on Avg. Res. Bill

Year	Water						Utility Bill (Annual)	Change Over Prior Year	% of MHI (90,000)	Year
	Increase	Water Vol. Charge ¹	Water User Charge ²	PFP Charge on Water Bill	Utility Bill (Quarterly)	Change Over Prior Year				
2025		<u>Tiered</u> 5.10	<u>Serv.</u> 34.50	16.54	\$ 112.24		\$ 448.94		0.50%	2025
2026	0.00%	5.10	34.50	29.68	\$ 125.38	\$ 13.14	\$ 501.51	\$ 52.56	0.56%	2026
2027	27.34%	6.49	43.93	19.33	\$ 141.19	\$ 15.82	\$ 564.77	\$ 63.26	0.63%	2027
2028	3.00%	6.69	45.25	19.91	\$ 145.43	\$ 4.24	\$ 581.71	\$ 16.94	0.65%	2028
2029	3.00%	6.89	46.61	20.50	\$ 149.79	\$ 4.36	\$ 599.16	\$ 17.45	0.67%	2029
2030	3.00%	7.10	48.01	21.12	\$ 154.28	\$ 4.49	\$ 617.14	\$ 17.97	0.69%	2030
2031	3.00%	7.31	49.45	21.75	\$ 158.91	\$ 4.63	\$ 635.65	\$ 18.51	0.71%	2031
2032	3.00%	7.53	50.93	22.41	\$ 163.68	\$ 4.77	\$ 654.72	\$ 19.07	0.73%	2032
2033	3.00%	7.75	52.46	23.08	\$ 168.59	\$ 4.91	\$ 674.36	\$ 19.64	0.75%	2033
2034	3.00%	7.99	54.03	23.77	\$ 173.65	\$ 5.06	\$ 694.60	\$ 20.23	0.77%	2034
2035	3.00%	8.23	55.65	24.48	\$ 178.86	\$ 5.21	\$ 715.43	\$ 20.84	0.79%	2035
Total Change over planning period 2027-2035						\$ 53.48	\$ 266.49			

Notes:

1. Current water volumetric rate is \$5.10 per 1,000 gallons for the first 45,000 gallons, \$4.20 per 1,000 gallons for the next 555,000 gallons used and \$3.50 per 1,000 for gallons used over 600,000 gallons.
2. The water user charges include a quarterly service charge of \$34.50.
3. The usage is assumed to be 12,000 Gallons per quarter.

Water Rate Comparison – By County

Utility ID	Utility Name	Rate Schedule	County	Utility Class	Min. Qtrly Bill 5/8"	6000 GAL	12000 GAL	15000 GAL	18750 GAL	75000 GAL	Effective Date
5620	Spencer Municipal Water Utility	Mg-1	Marathon	D	78	153.54	229.08	266.85	314.06	987.69	2/1/2026
2780	Junction City Water Utility	Mg-1	Portage	D	61.56	139.98	218.4	257.61	282.32	642.21	4/1/2024
3298	Maine Water Utility	Mg-1	Marathon	D	57.06	125.16	193.26	227.31	269.87	908.31	1/1/2022
4670	Pittsville Municipal Water Utility	Mg-1	Wood	D	45	99.3	153.6	180.75	214.69	723.75	3/18/2025
1660	Village of Dorchester Water Utility	Mg-1	Marathon	D	54	99	144	166.5	194.63	578.25	9/26/2013
10	Abbotsford Municipal Water Utility	Mg-1	Marathon	D	30.9	80.94	130.98	156	187.28	656.4	8/27/2015
5760	Stratford Municipal Water and Electric Utility	Mg-1R	Marathon	D	33	81	129	153	183	633	7/19/2017
4050	Nekoosa Municipal Water Utility	Mg-1	Wood	C	30.9	79.44	127.98	152.25	182.59	637.65	1/1/2017
3350	Village of Marathon City Water and Sewer Utility (Test Year)	Mg-1	Marathon	D	43.93	82.90	121.86	141.35	165.71	496.63	TBD
510	Biron Municipal Water Utility	Mg-1	Wood	D	36.78	79.26	121.74	142.98	169.53	523.98	8/13/2024
160	Village of Amherst Water Utility	Mg-1	Portage	D	38.19	77.01	115.83	135.24	159.5	490.14	4/29/2022
1250	City of Colby Municipal Water Utility	Mg-1	Marathon	D	41.13	78.21	115.29	133.83	157.01	482.13	11/15/2025
6300	Wausau Water Utility	Mg-1R	Marathon	AB	25.65	70.29	114.93	137.25	165.15	583.65	7/1/2023
3420	Marshfield Utilities	Mg-1	Marathon	AB	30	71.92	113.84	134.8	161	554	5/1/2025
3890	Mosinee Municipal Water And Sewer Utility	Mg-1	Marathon	C	36	69.36	102.72	119.4	140.25	427.8	4/1/2022
3675	Village of Milladore Water Utility	Mg-1	Wood	D	35.1	68.22	101.34	117.9	138.6	439.65	2/1/2026
6530	Whiting Municipal Water And Sewer Utility	Mg-1	Portage	D	21	60.36	99.72	119.4	144	495.5	9/17/2025
3350	Village of Marathon City Water and Sewer Utility (Current)	Mg-1	Marathon	D	34.5	65.1	95.7	111	130.13	390	4/1/2016
6700	Wisconsin Rapids Water Works and Lighting Commission	Mg-1R	Wood	AB	26.97	60.73	94.49	111.37	132.47	448.97	9/1/2024
5180	Rothschild Municipal Water Utility	Mg-1	Marathon	C	31.38	62.4	93.42	108.93	128.32	419.13	10/1/2023
260	Athens Municipal Water Utility	Mg-1	Marathon	D	25.56	58.08	90.6	106.86	127.19	415.26	10/1/2023
2483	Village of Hatley Water Utility	Mg-1	Marathon	D	46.22	52.39	89.41	107.92	131.06	382.27	1/1/2026
5290	Schofield Municipal Water and Sewer Utility	Mg-1	Marathon	C	33	59.28	85.56	98.7	115.13	351.6	9/12/2024
1750	Edgar Municipal Water Utility	Mg-1	Marathon	D	26.05	53.65	81.25	95.05	112.3	350.7	1/1/2024
6420	Weston Water Utility	Mg-1R	Marathon	AB	27.09	43.77	62.11	72.94	86.48	325.54	10/15/2023
6110	Vesper Municipal Water And Sewer Utility	Mg-1R	Wood	D	25.05	42.27	59.49	68.1	78.86	240.3	11/17/2025
2901	Kronenwetter Water Utility	Mg-1	Marathon	C	16.2	37.74	59.28	70.05	82.91	275.85	12/20/1999
4737	Village of Plover Municipal Water Utility	Mg-1	Portage	AB	18	37.98	57.96	67.95	80.44	267.3	4/1/2022
5045	Rib Mountain Water Utility	Mg-1	Marathon	C	30	43.62	57.24	64.05	72.56	200.25	12/1/2025
5690	Stevens Point Municipal Water Utility	Mg-1R	Portage	AB	29.66	41.18	52.7	58.46	65.66	173.66	12/1/2021
4770	Port Edwards Water Utility	Mg-1	Wood	D	16.44	27.72	39	44.64	51.69	157.44	9/18/2023

- Sorted by 12 kgal consumption column
- PFP not included

Are other Utilities doing this?

- Chart on the right shows all completed rate cases in the state between 12/1/25 and 3/1/26
- Ehlers is planning to file a total of 20 rate cases by July 31
- Last Village CRC was 27%

PSC WATER RATE ORDERS (Conventional Rate Cases) DECEMBER 1, 2025 – MARCH 31, 2026			
Utility Name	Order Date	Rate Change %	Docket
Readstown Municipal Water Utility	12/2	83.67	4950-WR-103
Westboro San Dist Water system	12/2	34.76	6385-WR-103
Poynette Municipal Water Utility	12/11	19.43	4810-WR-104
Kimberly Municipal Water Utility	12/15	24.98	2870-WR-107
Mukwonago Municipal Water Utility	12/16	46.9	3980-WR-106
Cedarburg Light & Water Commission	12/19	17.19	1000-WR-112
Freedom Sanitary District No 1	1/5	61.18	2135-WR-103
Black Creek Municipal Water & Sewer Utility	1/15	52.81	520-WR-106
Chilton Municipal Water Utility	1/20	31.87	1100-WR-103
Dane Water & Sewer Utility	1/20	40.13	1540-WR-103
Jackson (V) Water Utility	1/20	24.24	2720-WR-104
Mazomanie Water Utility	1/20	32.45	3480-WR-104
Palmyra (V) Water and Sewer Utility	1/23	38.29	4520-WR-102
Minong (V) Water Utility	1/27	18.63	3760-WR-103
Eau Claire Municipal Water Utility	1/28	20.04	1740-WR-113
Genoa City (V) Municipal Water Utility	1/30	16.64	2200-WR-102
DeForest Municipal Water Utility	2/4	6.29	1580-WR-106
Stanley Municipal Waterworks	2/5	103.12	5670-WR-104
Edgerton Municipal Water Utility	2/9	17.18	1760-WR-105
Friendship (V) Water Utility	2/9	28.68	2140-WR-105
Oregon Municipal Water & Sewer Utility	2/10	39.76	4440-WR-104
Shorewood Hills (V) Water Utility	2/11	17.39	5450-WR-106
Clinton Municipal Waterworks	2/16	29.99	1190-WR-105
Maine Water Utility	2/26	63.15	3298-WR-101
Knight (T) Municipal Water Utility	3/4	-6.48	2680-WR-102
Plainfield (V) Water Utility	3/17	51.94	4690-WR-103
Shorewood Municipal Water Utility	3/17	8.58	5440-WR-113
Campbellsport Municipal Water Utility	3/18	6.5	940-WR-107
Waunakee Water & Light Commission	3/19	16.11	6260-WR-107

Rate Structure Changes: Public Fire Protection

- CRC allows for tariff changes, and one common change is converting PFP from levy charge to water bill
- Currently charge is a municipal charge of 73,230 and a direct charge of approximately 73,230 (collect more revenue due to rate assessment change)
- Due to levy limits GF Expenditures > GF Revenues
 - ✓ There is a solution to reduce GF Expenditures
 - ✓ By moving the remainder of PFP to water bill it eliminates GF expenditure line item and free up about 73k to GF budget
 - ✓ Must change as a part of or within five years of a Conventional Rate Case

PFP cost (146,460) could increase during a CRC

- During the CRC process the PSC will conduct a Cost-of-Service Study which will divide the overall increase into the different revenue categories
- The Public Fire Protection Fee will likely be increased during the COS Study and may increase by as much, more or less than the anticipated overall increase.
- Do have option to change charge methodology
 - ✓ Currently charge based on assessment
 - ✓ Could change to meter size or other

Count by Direct Charge (in whole or in part) Type			
Equivalent Meter	EM	339	89.4%
Equivalent Service	ES	16	4.2%
Square Footage of Improvement	SQ	3	0.8%
Alternate Method (unique)	ALT	4	1.1%
Valuation	PV	16	4.2%
Unknown	UNK	1	0.3%

PFP Conversion Impact to Sample RES Water Bills (Assessment)

Quarterly Cost of Water Comparison			
	Current with PFP on Levy	What Communication from PSC will Reflect	Total Change in Water Charges
Quarterly Water Bill (Current)	\$95.70	\$0.00	\$0.00
Quarterly Water Bill (After Increase)	0	\$141.19	\$141.19
Water Bill PFP	\$29.68	\$38.66	\$38.66
Water Bill Charges	\$125.38	\$179.85	\$179.85
\$ over Current Water Bill		\$54.47	
% over Current Water Bill		43%	
Quarterly Levy PFP [^]	\$24.50		
Cost of Water	\$149.88	\$179.85	\$179.85
\$ over Current Cost of Water			\$29.97
% over Current Cost of Water			20%

- 5/8" or 3/4" meter PSC assumes 12,000 Gallons/quarter as average residential usage.
- [^]Levy PFP based on PFP Mill Rate applied to approx. \$275,000 Residential Property

- PFP Notice only shows water bill change and not total cost of water change
- Assumes PFP conversion to direct charge assessment method.

Final PFP Conversion Estimated Impact

Meter Size	Average Number of Customers by Meter Size									PFP Costs		
	Residential	Multifamily Residential	Commercial	Industrial	Public Authority	Non-Customers	Totals	EQ meters Ratio	Equivalent Meters	Annual Rate	Quarterly Rate	Annual PFP Rev
5/8"	481	22	53	12	5	60	633	1	633	\$ 138.21	\$ 34.55	\$ 87,486.25
3/4"							0	1	0	\$ 138.21	\$ 34.55	\$ -
1"			15	9	2		26	2.5	65	\$ 345.52	\$ 86.38	\$ 8,983.58
1 1/4"			1				1	3.7	3.7	\$ 511.37	\$ 127.84	\$ 511.37
1 1/2"			4	5	2		11	5	55	\$ 691.04	\$ 172.76	\$ 7,601.49
2"		2	7	9	3		21	8	168	\$ 1,105.67	\$ 276.42	\$ 23,219.10
2 1/2"							0	12.5	0	\$ 1,727.61	\$ 431.90	\$ -
3"			2	4	3		9	15	135	\$ 2,073.13	\$ 518.28	\$ 18,658.21
									1059.7	\$ 138.21	Base Rate	\$ 146,460.00

Notes:

- \$146,460 is the current charge on tax bill + direct charge. Current PFP Mill Rate is \$.36. On an average assessed RES property of \$275,000 it would cost \$97.99 annually + the 2026 direct charge of \$118.72. Based on 2025 assessments and levy. Shifting the PFP amount and updating the direct charge to the equivalent meters method would cost a residential customer \$34.55 quarterly or \$138.21 annually.
- This considers non-customers as well. Current tariff language states, "The municipality has elected to make the charges in this schedule applicable to non-general service customer with private wells."

- For residential customers the difference between what they were paying (\$97.99+\$118.72 = \$216.71) and what their future estimate is (\$138.21), is a \$78.50 annual savings based on current values.
- Subject to changes for PFP costs reviewed during CRC

PFP Impact to Sample Resident Water Bills

Quarterly Cost of Water Comparison			
	Current with PFP on Levy	What Communication from PSC will Reflect	Total Change in Water Charges
Quarterly Water Bill (Current)	\$95.70	\$0.00	\$0.00
Quarterly Water Bill (After Increase)	0	\$141.19	\$141.19
Water Bill PFP	\$29.68	\$34.55	\$34.55
Water Bill Charges	\$125.38	\$175.74	\$175.74
\$ over Current Water Bill		\$50.37	
% over Current Water Bill		40%	
Quarterly Levy PFP [^]	\$24.50		
Cost of Water	\$149.88	\$175.74	\$175.74
\$ over Current Cost of Water			\$25.87
% over Current Cost of Water			17%

- 5/8" or 3/4" meter PSC assumes 12,000 Gallons/quarter as average residential usage.
- [^]Levy PFP based on PFP Mill Rate applied to approx. \$275,000 Residential Property

- PFP Notice only shows water bill change and not total cost of water change
- Assumes PFP conversion to direct charge assessment method.

Other Considerations (Monthly Billing)

- The CRC process is an opportunity to make other changes. One change discussed is a change from a quarterly to monthly billing frequency
 - ✓ Con: Increase to administrative burden
 - ✓ Pro: Easier for residents to budget

Recommendations

- File CRC Application for Test Year 2026
- PSC CRC Rate Proceedings Estimated Timeline from Application Filing
 - ✓ Audit: 2-3 months
 - ✓ Public Hearing: 4-5 months
 - ✓ Implementation: 6 months
 - ✓ *Subject to PSC timing*
- Customer Communication
 - ✓ Best practice to notify customers of requested rate increase at time of filing PSC application (only statutory requirement is once public hearing is scheduled)
 - ✓ Upon PSC's acceptance of application, Ehlers will send suggested language

Questions?

Important Disclosures

Ehlers is the joint marketing name of the following affiliated businesses (collectively, the “Affiliates”): Ehlers & Associates, Inc. (“EA”), a municipal advisor registered with the Municipal Securities Rulemaking Board (“MSRB”) and the Securities and Exchange Commission (“SEC”); Ehlers Investment Partners, LLC (“EIP”), an SEC registered investment adviser; and Bond Trust Services Corporation (“BTS”), a holder of a limited banking charter issued by the State of Minnesota.

Where an activity requires registration as a municipal advisor pursuant to Section 15B of the Exchange Act of 1934 (Financial Management Planning and Debt Issuance & Management), such activity is or will be performed by EA; where an activity requires registration as an investment adviser pursuant to the Investment Advisers Act of 1940 (Investments and Treasury Management), such activity is or will be performed by EIP; and where an activity requires licensing as a bank pursuant to applicable state law (paying agent services shown under Debt Issuance & Management), such activity is or will be performed by BTS. Activities not requiring registration may be performed by any Affiliate.

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